



# Infrastructure as a Service (DBFOM)

**Imagine your optimal rail network. We can build it.**

Cando Rail & Terminals is your dedicated long-term partner working to make your optimal rail network a reality. We design-build-finance-operate-maintain (DBFOM) economical, dedicated railcar staging yards, transload terminals, and other rail infrastructure.

Cando's custom financial solutions optimize rail shippers' present & future rail infrastructure, connecting them to the Class I railways more efficiently.



**CANDO SOUTHLANDS TERMINAL:** contracted in 2022 by Imperial to design-build-finance-operate-maintain a terminal in Strathcona, AB - completed in Q4 of 2024 on time and on budget - adds more than 600 additional operational and railcar storage spaces, utilizing both loop and ladder tracks to connect to both of Canada's Class I railways.

## Our Solutions

We create dedicated customer terminals that are scalable and customizable to meet your unique facility and regulatory requirements through:

- Technical Planning & Railway Consulting
- Land Sourcing & Acquisitions
- Environmental & Regulatory Approvals
- Track & Terminal Design
- Custom Design-Build-Finance Packages
- Engineering & Project Management
- Significant Capital Available to Deploy
- Safe, Flexible Rail Operating Crews

## As Your Partner, We Offer



### Significant Capital

We finance new rail infrastructure and terminal builds so you don't have to supply any capital, freeing up your scarce capital for core infrastructure. We have various financial solutions to meet your strategic requirements.



### Project Flexibility

Infrastructure agreements can be put in place for new builds or to modify existing infrastructure. From large projects like railcar staging yards, or small projects like transload terminals, we can do it.



### Operations

Once built, we manage all rail operations so you can focus on increasing production. Partnership with Class I railways offers trackage rights and daily interchange into major switching yards.

*Cando has successfully partnered with some of our biggest customers, developing custom financial agreements that allow them to focus on their production, while we focus on more efficient rail infrastructure*

## **|** Examples of our partnerships include:

### **Imperial at Strathcona (Bretona + Southlands)**

Design-build-finance-operate-maintain a dedicated staging & storage railyard to support Strathcona refinery; Design-build-finance-operate-maintain the rail infrastructure for a new renewable diesel facility.

### **Parkland at Hamilton and Imperial at Dartmouth**

Design-build-finance-operate-maintain industry-leading, strategically located fuel terminals that meet all regulatory and safety requirements.

### **Federated Co-op Limited at Regina**

Design-build-finance-operate-maintain a dedicated staging & storage railyard to support the Co-op Refinery Complex switching yards.



**HAMILTON TERMINAL:** Contracted to design-build-finance-operate-maintain a modular and scalable rail direct-to-truck terminal that could grow with Parkland's business.



**Talk to our team of rail experts to learn what we can do for you.**

#### **Jay Cranney**

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